

## Does Your Organization Face These Purchasing Challenges?

- Constant Price Escalations  Yes  No  
Broad Supplier Base  Yes  No  
Frequent, Expensive Spot-buying  Yes  No  
Decentralized Purchasing Authority  Yes  No  
Lack Trained Purchasing Resource  Yes  No

- Lack of Pricing Benchmarks  Yes  No  
Unwritten Purchasing Policies  Yes  No  
No Standardized List of Supplies  Yes  No  
High Employee Turn-over  Yes  No  
Lack of Supplier Audits  Yes  No

If you answered yes on three or more questions StrategicSource can help your organization prosper.

## Cost Reduction Services Flexible Enough To Meet The Needs Of Any Client.

StrategicSource™, a supplier independent Twin Cities based Purchasing Services Provider (PSP) was founded in 1992 to improve purchasing processes, optimize suppliers, reduce costs and transform business efficiencies; all resulting in improved operational performance and increased profits. As a leading PSP, we offer results-oriented, experienced purchasing professionals with extensive national, regional and local expertise in 100+ operating expense categories of supplies, services and equipment. Our list of satisfied clients includes some of the largest single store, multi-location, and mega clients in the nation.

## StrategicSource Delivers Innovative Purchasing Solutions That Generate Measurable Results and Process Efficiency.

- ▶ Best In Class Pricing
- ▶ Immediate Price Reduction
- ▶ Centralized Purchasing Management & Control
- ▶ Improved Employee Focus
- ▶ Improved Policies, Processes and Controls
- ▶ High Performing Suppliers
- ▶ Supply Base Reductions
- ▶ Accessible Information 24/7
- ▶ Supplier Audits
- ▶ Clients Focus on Core Business



## Sustainable Cost Reductions in 100+ Operating Expense Categories Including:

- ▶ Credit Bureaus
- ▶ Credit Card Processing
- ▶ Check Processing
- ▶ Vehicle History Reporting
- ▶ Insurance
- ▶ Lighting Services
- ▶ Office Supplies
- ▶ Telecom & Cell Phones
- ▶ Advertising
- ▶ And Many More
- ▶ Uniforms & Laundry
- ▶ Janitorial Services
- ▶ Janitorial Supplies
- ▶ Printed Materials
- ▶ Information Services
- ▶ Office Equipment
- ▶ Shop Supplies
- ▶ Lubricants & Fluids
- ▶ Employee Drug Screens

**StrategicSource**  
Innovative Purchasing Solutions

## Purchasing Solutions Flexible Enough To Meet The Needs Of Any Client

StrategicSource offers solutions to match any purchasing strategy. We listen to the needs of our clients and implement a solution that matches the clients needs and objectives. Clients may select purchasing solutions that offer immediate short-term tactical results or a more comprehensive strategic solution that offers sustainable long-term results. Our highly qualified team of sourcing specialists, auditors, and client service managers help organizations procure supplies, services and equipment more efficiently and cost effectively than they can typically do themselves.



### Client Benefits

- ▶ Leveraged Purchasing Power
- ▶ Improved Employee Productivity
- ▶ Policy Compliance
- ▶ Optimized Supplier Base
- ▶ Purchasing Policies & Control
- ▶ Information Available 24/7
- ▶ Process Simplification
- ▶ Hard Dollar Cost Reductions
- ▶ More

### What Our Client's Have To Say About StrategicSource . . .

- ▶ "Great work on generating cost savings for our organization!"  
– Martin O'Dowd, President & CEO  
Famous Dave's of America
- ▶ "StrategicSource's target was to save the Phil Long Dealerships \$300,000 gross over a year. "I challenged them to get us to \$700,000 and I think they'll crack \$800,000 before our contract year is up."  
– Gary Fentiman, CFO  
Phil Long Dealerships
- ▶ "Our company will become much more competitive with great turn-around times and competitive costs with the new processes that StrategicSource has provided to us. With the payables assessment, I believe we have more opportunities to reduce costs than we have resources available . . . we will have to prioritize our cost reduction efforts."  
– Steve Krueger, Buyer  
Nystrom Building Products
- ▶ "StrategicSource has saved us thousands of dollars a year by negotiating pricing and supplier contracts."  
– Tom Weed, Controller  
Saturn of St. Paul