

## Don't Miss Out on This Limited Time Offer to Receive a FREE Online Purchasing Opportunity Analysis (POA) and Reduce Expenses.


For a limited time StrategicSource is offering a Free online POA that gives your organization valuable insight into areas in which are costing your organization money and putting your business at risk. This analysis will include industry pricing benchmarks and provide your business with a roadmap to expense reduction

StrategicSource's™ **Integrated Purchasing Service** is a low cost, subscription-based purchasing solution that provides a complete Purchasing Department **on demand** without adding internal resources.

### Partner With StrategicSource and Receive:

- ▶ 20 Expense category solutions with Best in Class pricing
- ▶ Supply ordering capability – Executive Tools
- ▶ Organize all purchasing information on Executive Tools
- ▶ Online Purchasing Tools - (letter templates & Policies)
- ▶ Contract Management on Executive Tools
- ▶ Client Support Specialist
- ▶ Access to StrategicSource's Sourcing & Auditing Teams for specialized categories

**Online Purchasing Opportunity Analysis (POA) for ABC Company**



ABC Company Cost Savings Opportunity	Annual Spend	% Savings	\$ Savings
Background Checks and Drug Screens	\$180,000	23%	\$41,400
Beverage Services	0	23%	\$0
Check Processing Services	\$12,200	13%	\$1,586
Computer Hardware & Software	\$60,000	23%	\$13,800
Courier Services	\$58,000	27%	\$15,660
Credit Bureau Services	0	23%	\$0
Credit Card Processing Services	\$12,200	13%	\$1,586
Fire Safety Monitoring Systems	0	23%	\$0
First Aid Supplies	\$3,000	27%	\$810
Janitorial Services	\$45,000	16%	\$7,200
Janitorial Supplies	\$6,000	77%	\$1,370
Maintenance - Door Services	0	23%	\$0
Maintenance - HVAC Services	\$3,000	8%	\$240
Maintenance - Lighting Services	\$5,000	33%	\$1,650
Maintenance - Pest Control Services	0	23%	\$0
Marketing & Promotional Items	\$111,000	10%	\$11,100
Music & Messaging Systems	\$2,000	34%	\$680
Office Equipment	\$22,000	24%	\$5,280
Office Supplies	\$34,000	31%	\$10,540
Payroll Services	\$12,000	22%	\$1,440
Printed Products (letterhead, business cards, stationary)	\$160,000	19%	\$30,400
Records Management	\$8,000	32%	\$2,560
Security Services (patrols, monitoring)	\$11,000	26%	\$2,860
Shop/MRO Supplies	\$84,500	17%	\$14,365
Shredding Services	\$3,500	74%	\$840
Telecom - Cell Phones	\$120,000	28%	\$33,600
Temporary Help Services	\$82,000	34%	\$27,880
Transportation (FedEx-UPS)	\$58,000	36%	\$20,880
Uniforms and Laundry Services	\$9,000	29%	\$2,610
<b>TOTAL</b>	<b>\$1,101,400</b>	<b>23.66%</b>	<b>\$250,287</b>

Sign-up Today to Receive Your Free Purchasing Opportunity Analysis.

Receive a **FREE online Purchasing Opportunity Analysis (POA)** - valued at \$2,995 and an average **ROI of 5:1\*** for a low-cost Purchasing Service that **Reduces Costs and Simplifies Operations.**

*\*Results depend on specific organization spend and saving opportunities.*



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### Clients Results With StrategicSource™

- ▶ 23% Average Cost Reductions
- ▶ 40% Average Supply Base Reductions
- ▶ \$16 MM in Recommended Savings in 2008
- ▶ \$150 MM in Spend Under Management in 2008
- ▶ Category Best Practices and Process Improvements
- ▶ Experience in Over 100 Indirect Expense Categories

StrategicSource™, a supplier independent Purchasing Services Provider (PSP) was founded in 1992 to help organizations reduce costs, optimize their supplier base and simplify business processes. With expertise in over 100+ expense categories and numerous vertical markets, we can help your organization reduce direct and indirect expenses immediately.

Visit our website today at [www.strategicsource.com](http://www.strategicsource.com) and receive a **FREE online Purchasing Opportunity Analysis** (a Value of \$2,995). In less than 5 minutes you can complete the online questionnaire and will receive a comprehensive analysis detailing opportunities for your business to reduce costs and increase purchasing efficiency.

**StrategicSource**  
Innovative Purchasing Solutions

## StrategicSource™ Serves Clients in the Following Markets and Expense Categories:

- ▶ Automotive Dealerships
- ▶ Retail
- ▶ RV, Motorcycle, Boat Dealerships
- ▶ Manufacturing
- ▶ Restaurants/Hospitality
- ▶ Non-Profits/Education

## Integrated Purchasing Service - Certified Category Options - Prices Starting as Low as \$4,200

Clients select categories from a list of 40 Certified Category options for a low monthly subscription fee.

Need	Certified Category	Average Results	Need	Certified Category	Average Results
	Auto Parts	13.2%		Maintenance Door Services	27.3%
	Background Checks	8.1%		Maintenance HVAC Services	31.5%
	Body Shop Supplies	14.9%		Maintenance & Lighting	19.1%
	Cell Phone Services	26.6%		Maintenance Parking Lot	2.8%
	Check Processing	37.1%		Office Equipment	25.7%
	Computer Products	6.5%		Office Supplies	26.4%
	Courier Services	5.1%		Printed Materials	28.9%
	Credit Bureaus	24.9%		Promotional Products	9.6%
	Credit Card Processing	10.8%		Payroll Services	39.5%
	Detailing Supplies	16.8%		Printed Materials	28.9%
	Fire Safety monitoring	8.1%		Promotional Products	9.6%
	First Aid Products	26.1%		Purchasing - Reward Cards	10.5%
	Food & Beverage Services	20.8%		Records Management	62.9%
	Glass & Installation	15.7%		Security Services	6.6%
	Hazardous Waste Disposal	27.2%		Shredding Services	12.1%
	Janitorial Services	27.6%		Shop/MRO Supplies	25.5%
	Janitorial Services - Window	27.5%		Temporary Help	9.4%
	Janitorial Supplies	26.1%		Transportation - Small Packages	18.2%
	Lubricants & Fluids	17.6%		Uniforms & Laundry	24.5%
	Lubricants - Flush Kits	21.2%		Vehicle History Reporting	31.5%

## Specialized Expense Categories

The following specialized categories are sourced on a per project basis - pay only for what you need.

Need	Certified Category	Average Results	Need	Certified Category	Average Results
	Advertising Print	5.7%		MRO Supplies	25.4%
	Advertising - Internet	5%		Office Furnishings	6.6%
	Auto Rentals	14.3%		Outdoor Services	10.8%
	Auto Tire Programs	2.7%		Packaging	12.3%
	Banking Supplies	11%		Packaging - To Go Supplies	21.2%
	Business Services	14.5%		P.O.S. Supplies	26.4%
	Carpet Cleaning Services	21.6%		Raw Materials	3.2%
	Drain & Pump Services	8.8%		Signage	6.2%
	Employee Benefits	5.2%		Store Fixtures	12.2%
	Gift Cards	3.3%		Telecom	37.3%
	Human Resource Services	14.2%		Telephone Systems	14.1%
	Information Services (DMS)	4.4%		Tooling	26.4%
	Insurance - Health	2.4%		Tooling & Equipment	10.5%
	Insurance - Life	8.2%		Transportation	6.2%
	Insurance - Property & Casualty	18.8%		Transportation -LTL	18.3%
	Internet Services	16.8%		Travel	7.2%
	Janitorial Services	27.6%		Utilities	10.5%
	Key Tracking Systems	6.5%		Waste & Recycling Services	20.5%
	Landscape Services	16.2%		Window Cleaning	27.5%
	Marketing Services	4.3%		Average Category Results	23%