



FOUND MONEY

“We have measurable cost reductions of 21% and we have reduced our supplier base by nearly 40%. Their focus on process simplification has led to increased employee productivity as well.”

-- David J. Roen, *General Manager*, Saturn of St. Paul, Rydel Automotive

Immediate Cost Savings and Increased Profits Through Purchasing & Expense Reduction Services

Performance Management Group (PMG) is a Twin Cities based Purchasing Services Provider (PSP) founded in 1992 to reduce costs, optimize suppliers, simplify processes, and transform business efficiency; all resulting in increased profits for our clients!!! As a leading PSP for the retail automotive industry, we offer results-oriented, experienced Purchasing Professionals with extensive national, regional and local dealership expertise in 70+ dealer operating expense categories of supplies, services and equipment. Our growing list of satisfied clients includes some of the largest single store, multi-location, and mega dealer clients in the nation. Our highly qualified team of sourcing specialists, auditors, and client service managers help dealerships procure supplies, services and equipment more efficiently and cost effectively than they can do themselves.



2:1 Guaranteed Payback!

Cut Costs in 70+ Operating Expense Categories Including:

- Office Supplies
- Uniforms
- Shop Supplies
- Printed Products
- Office Equipment
- Janitorial Supplies
- Insurance Coverage
- Key Track Systems
- Information Services
- Credit Card Processing
- Janitorial Services
- Telecom & Cell Phones
- Body Shop Supplies
- Lighting Services
- Maintenance - Car Wash
- Lubricants & Fluids
- Credit Bureaus
- And Many More

Dealer Benefits

- Hard Dollar Cost Reductions
- Annual Savings Guarantee
- Supply Base Optimization
- Improved Productivity
- Process Simplification
- Supplier Audits

Reasons for Using PMG

- Immediate Expense Reduction
- Lack Time and Purchasing Resource or Expertise
- Fix Decentralized Purchasing
- Reduce Spot Buying
- Improve Processes & Controls
- Reduce Excess Suppliers
- Dealers can Focus on Sales...

How It Works

- Conduct a Purchasing Evaluation
- Identify Expense Reduction Opportunities
- Implement Expense Reduction Recommendations
- Audit to Ensure Cost Savings Are Realized
- Implement Purchasing Policies to Ensure Control

Take the **three minute Purchasing QuickView™ Assessment Survey** at www.pmgpurchasing.com to learn how PMG can help you **find money!**