

## Performance Management Group

### Outsourced Purchasing Services – Auto Dealerships

#### Recent Research reports that:

- Dealers rely on stringent cost control and productivity improvements to maintain slim profit margins.
- Dealer management is not satisfied with overall Purchasing results and control.
- The purchasing of goods, services and supplies is highly decentralized in most dealerships
- Dealers can reduce costs by up to 25% through strategic Purchasing techniques.

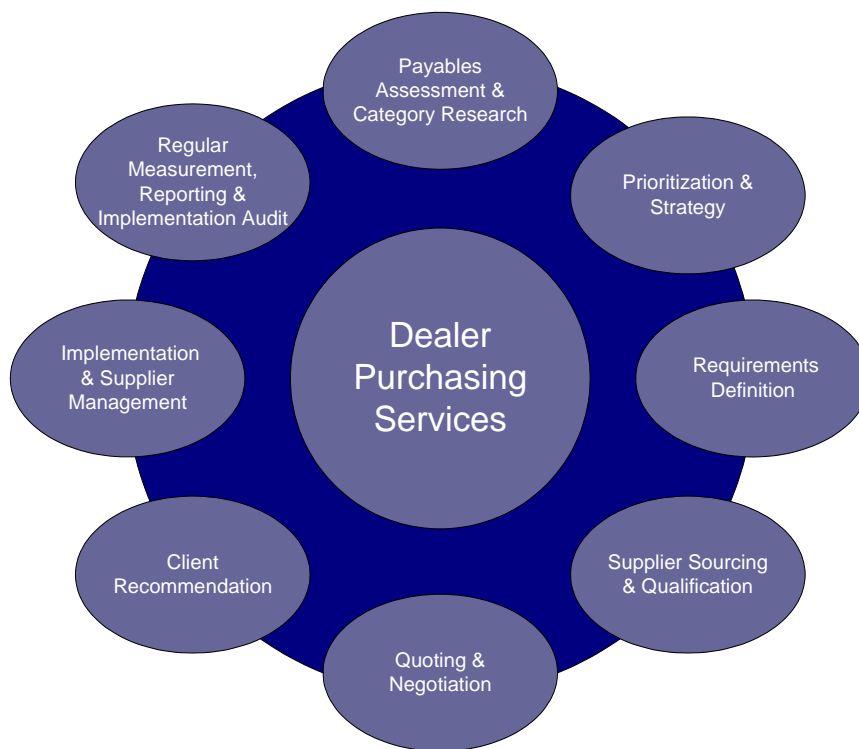
Sources: NAPA Data, Center for Advanced Purchasing Studies, Aberdeen Research

#### Innovative Purchasing Solution

Performance Management Group is a Purchasing Services Provider(PSP), specializing in Outsourced Purchasing for Dealerships. We have significant expertise in Purchasing and in the 55 Categories of goods and services that most dealerships purchase.

#### Our Professional Purchasing Services

*Complete package of Strategic Purchasing Services*



#### Reasons for Using Performance Management Group

- Need for cost reduction relief
- Complexity of current situation
- Lack of trained resources
- Limited internal resources
- Purchasing detracts focus from core business

#### Dealer Benefits

- Hard Dollar Cost Reductions
- Annual Savings Guarantee
- Improved Productivity
- Supply Base Optimization
- Process Simplification
- Simplified Business Model

#### Flexible Purchasing Service Solutions

Performance Management Group will provide a cost effective evaluation of your current payables environment. Upon completion of the evaluation, we propose a Purchasing solution that will provide measurable cost reductions, improve dealer productivity and provide a rapid return on investment(ROI). Call Performance Management Group at 952-893-7448 or via E-mail at [douga@mn.rr.com](mailto:douga@mn.rr.com) for more information.